

DOROTHY M. SUPUT

Massachusetts USA

ErdeAg LLC dba DSput Consulting

Principal, 2022-present

Towards a regenerative farm and food system, consults with non-profits and businesses in the US and the EU to develop programs and entrepreneurs, non-profit capacity and leadership, and US federal or state policy. Current projects include:

- Created the C(3)F (Climate: Farm, Food, Feds) Working Group to work with the San Francisco Federal Reserve Bank on regional and global food security in the face of climate change
- Drafted agricultural and fisheries policy brief for Gubernatorial Transition Team
- Leading stewardship and host recruitment for the 2024 and 2026 National Farm Viability Conferences
- Member of the federal campaign strategy team for the Agricultural Viability Alliance and American Farmland Trust
- Drafting market and capital analysis for the Farm and Food Growth Fund
- Co-coordinated gathering for Northeast farm and food executive directors to support successful leadership transitions.

The Carrot Project, Boston, MA

Founder and Executive Director, 2005–2021

Founded a regional nonprofit to increase the economic viability of farm and food enterprises, in New England and New York's Hudson Valley, through business advising, access to capital, research, and education.

- Designed and directed multi-state research projects that led to business development services supporting 400 agricultural businesses annually.
 - developed metrics leading to clients' positive financial outcomes
 - provided 1:1 business assistance
 - developed two trainings to build financial management skills and confidence
- established loan programs for limited resource borrowers, with a lending capacity of \$1M, by partnering with social-impact investors
- Co-founded a 37-stakeholder alliance to increase resources for 1:1 business technical assistance
- Worked with the 9 member Advisory Board to set strategic direction including realignment to support racial and economic justice.
- Managed a staff of 6 plus multiple consultants
- Maintained strong organizational fiscal health

Conservation Law Foundation, Boston, MA

Vice President of Development, 2001–2004

Associate Director of Development, 1999–2001

Led all aspects of development and member communications, across five state offices, with 5-7 staff, to meet an annual \$4M budget.

- Built infrastructure and increased board and staff capacity, resulting in a campaign that quadrupled the endowment to more than \$18 million
- Launched a planned giving program leading, in two years, to more than 20 planned gifts totaling more than \$1M
- Developed and tested targeted state efforts that increased membership by 14%
- Worked closely with six board chairs and five state directors to develop fundraising boards resulting in 100% board giving and a 19% increase in major gifts

MassRecycle (The Massachusetts Recycling Coalition), Boston, MA

Executive Director, 1994–1999

Provided leadership for staff and coalition partner organizations collaborating on MassRecycle's networking, communications, advocacy, and educational efforts.

- Built MassRecycle from a volunteer organization to the second largest state recycling organization in the US
- Developed programs reaching all 351 towns in the state
- Increased membership by 20% and launched six regional councils
- Developed program and secured funding for a collaboration of four regional organizations to provide statewide recycling education to grades 1–6
- Led lobbying effort to double state funding for recycling programs
- Started the award-winning Massachusetts Recycling Day

The Northeast Sustainable Agriculture Working Group, Belchertown, MA

Northeast Regional Organizer, The Campaign for Sustainable Agriculture, 1993–1995

In a nine-state region, organized nonprofits and activists to support sustainable agriculture in the 1995 Farm Bill.

- Recruited and trained the first network in the Northeast to implement political-action strategies to support sustainable agriculture in federal legislation
- Achieved the inclusion of substantial language in the 1995 Farm Bill supporting community food security, conservation programs, federal organic standards, and what would become the Northeast Dairy Compact

EDUCATION

Introduction to Regenerative Economics, *Capital Institute*

Tufts University, Department of Urban and Environmental Policy

Master of Arts in Environmental Policy, Thesis: Community Supported Agriculture in Massachusetts: Status, Benefits, Barriers

Purdue University, Department of Biology, *Bachelor of Science in (Cellular) Biology*

BOARD PARTICIPATION

- Northeast SARE (Sustainable Agriculture Research and Education) Technical Committee, 2021-present
- First Parish Cambridge, Investment Committee, 2019-present
- The Agriculture Viability Alliance, Executive Committee, 2017–present
- Flexible Capital Fund, Board of Managers, 2014–present

PUBLIC SPEAKING, WEBINARS, PAPERS & PODCASTS

Available upon request.

PERSONAL

When I'm not immersed in work that I love, you can find me spending time outdoors with my family (hiking, traveling, gardening, etc.); reading fiction or history; or practicing (Swiss) German.