

INTERNATIONAL ASSOCIATION OF BRIDGE, STRUCTURAL, ORNAMENTAL & REINFORCING IRON WORKERS

MASSACHUSETTS • MAINE

*Local 7*

A.F.L.-C.I.O.

NEW HAMPSHIRE • VERMONT

*DIRECT ALL CORRESPONDENCE TO:*

195 OLD COLONY AVENUE • P.O. BOX 7 • SOUTH BOSTON, MASSACHUSETTS 02127 • 617-268-4777 • FAX 617-268-7878

BUSINESS MANAGER  
PAUL F. LYNCH

PRESIDENT  
MICHAEL HESS

FINANCIAL  
SECRETARY/TREASURER  
WILLIAM P. HURLEY

BUSINESS AGENTS  
SHAWN NEHILEY  
KEVIN COLLINS  
VINCENT COYLE, JR.

BUSINESS AGENT  
INDUSTRY ANALYST  
STEPHEN WILLIAMS  
DANIEL MORGANELLI  
KEVIN MCKINNON  
FIORE GRASSETTI  
REGINALD L. MUNSON  
STEVEN BURK

Dear Public Officials,

Iron Workers Local 7 disputes the recent accusations against Callahan Construction Managers (“Callahan”) you raise in your resolution. Callahan is signatory to a collective bargaining agreement with Local 7. Naturally, other construction unions have expressed an interest in Callahan using their members to perform Callahan’s work.

Local 7 trusts Callahan. Callahan started as a family-owned business founded on ethical, fair, and professional principles. Sixty-four years later, it maintains a reputation as one of the best construction management firms in the Northeast. Our organization knows and respects Patrick Callahan, the firm’s President, and the company he has helped build. When I sit across the table from Pat, I can tell that he deals honestly with our members. He is transparent, genuine, and trustworthy.

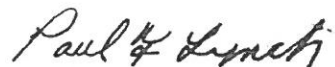
Throughout our history with Callahan, we have never had an unresolvable issue on any of our shared projects. Local 7 signatories have worked in collaboration with Callahan on major projects in Greater Boston such as 240 Sydney Street in Cambridge, River’s Edge in Medford, Maxwell’s Green and Assembly Row in Somerville, and many other projects. These projects were completed on-time and under-budget, and reflect the company’s drive to provide the best possible final product. Callahan mirrors many of our own core values and beliefs, and supports our commitment to high-quality construction. Callahan continues to create a culture of open communication, excellent project management, and a positive reputation for workplace safety – characteristics which are not easy to find in a major general contractor. Local 7 has observed these traits firsthand on numerous occasions.

Further, Local 7 respects Callahan’s safety record, which is significantly more impressive than many general contractors in New England. Callahan is consistently ranked among the best in the state and increasingly has developed a well-deserved reputation for safe and secure work environments and fair labor practices.

As further example and specific to the Massachusetts underground economy: Iron Workers Local 7 members enjoy a firm reputation in fighting cheating contractors. Callahan employs dozens of subcontractors on its sites and cooperates with Local 7 to ensure that subcontractors submit bids based on honest competition, not illegally deflated bid pricing.

Finally, our relationship with Callahan has grown a great deal over the last three years. With that has come a strong sense of trust and mutual respect. We fully support Callahan and its business practices on our shared projects and are proud to work in partnership and we will continue to do so moving forward, and urge you to do the same.

Respectfully,

A handwritten signature in cursive script that reads "Paul Lynch".

Paul Lynch, Business Manager  
Iron Workers Local 7