


James Zamer

Professional, courteous, punctual, and experienced inside sales, customer service, client services, and call center representative seeking a new challenge and opportunity.



Work Experience:

Inside Sales and Customer Service

SalesRoads - Boston, MA

November 2021 to May 2022

Sales of various outsourced business development packages on behalf of Behr Paint Company and The Home Depot. Meet and exceed sales targets. Make a high level of outbound calls (150-200+) calls per day. Provide outstanding customer service and represent the company in a very positive manner at all times.

Inside Sales Representative

Credit Glory Inc. - Boston, MA

January 2021 to November 2021

150-250 calls per day. Sales of credit repair programs, educating and guiding individuals on why Credit Glory may (or may not) be a great choice to improve their credit. Providing credit consultations and aiding callers with disputing potentially inaccurate items.

Sales and Customer Service

Whole Foods

2019 to 2020

Provide exemplary customer service to create a winning customer experience; courteously and efficiently answer customer complaints, issues, and grievances.

Sales and Client Services

QVP Labs - Boston, MA

2018 to 2019

Help maintain existing business with current clients, grow business relationships with current clients and assist in bringing new clients on board; help clients to better understand the full potential of products and act as liaison between the client and customer service.

Sales and Client Services

Quantum Venture Partners - Boston, MA

2013 to 2018

Provide regular updates to clients on the progress of customer service projects and campaigns that directly affect each client; develop open and effective channels of communication with each client that can be employed by other departments as well; coordinate internal projects and determine the best utilization of resources to increase customer satisfaction; encourage revenue growth by inspiring clients to purchase accessories and additional services; act as the reliable point of contact for each customer to establish a strong business relationship.

[REDACTED]

From:
Sent:
To:
Subject:

[REDACTED]
Application for Somerville Housing Authority Board of Commissioners

Hi Brianna,

My name is James Zamer and I am a resident of the SHA and I live at [REDACTED] Somerville, MA 02145. I reside with my two minor sons and I am a single dad.

I noticed that you are seeking new members for the Board of Commissioners and I would like to apply.

I have been a resident since 2020 and would love to get involved to help the residents here.

I would like to ask if I can be part of the interview/application process, and I'm curious what you would need from me. Thank you very much.

Regards,
James Zamer

[REDACTED]