

# Michael J. Kilduff

## Education

2004–2009

**SUFFOLK UNIVERSITY**

**Sawyer Business School**

Bachelor of Science in Business Administration, Management

**Boston, MA**

## Experience

June 2009–Present

**MYBIBZY, LLC.**

**Needham, MA**

Sales Representative/ Business Development

- Develop target call lists of and perform initial sales calls to potential outlets.
- Call into Owners, Presidents within retail and hospitals
- Produce financial spreadsheets costs and product pricing models.
- Represent product line at industry trade shows and events.
- Coordinate garment production with U.S. based textile factories.

May 2014–Present

**Boston, MA**

**WARD 8**

Bar Back

Sept 2006–Feb 2008

**ORACLE CORPORATION**

**Boston, MA**

Intern / Operations

- Performed troubleshooting for all computer and equipment related problems.
- Coordinated schedule for and organized set-up of Oracle training classrooms including configuration of all software and hardware components.
- Maintained inventory and ordered supplies for Oracle training personnel.

January 2005–Present

**MICHAEL'S BAR**

**Somerville, MA**

Book Keeper (part time)

## Other Experience

September 2010–May 2011

**PREMIER REALTY, INC.**

**Malden, MA**

Construction Worker/Direct Report to the president of start-up

- Work on a general contracting team on commercial and residential property renovations: includes deck construction and small additions.
- Prepare estimates of all project costs including material and manpower.
- Measure, cut and install blue-board as a sub-contractor of Home Depot.
- Refurbish bank-owned, residential properties for resale: includes painting, carpeting, window and cabinet installation.

Summer 2005

**ROTUNDI & SONS, INC.**

**Stoneham, MA**

Construction Worker

- Worked on construction projects as a sub-contractor of Verizon.
- Laid conduit and established telecommunication connections for residential and commercial customers.
- Developed the following skills: time management, flexibility, and the ability to work on a team.