

Nicholas Salerno

From: Urosevich, Todd <tvurosevich@essvote.com>
Sent: Monday, May 08, 2017 9:39 PM
To: Nicholas Salerno
Cc: Houck, Christopher; Hallett, Tim; Dibble, Nicole; Moraczewski, Al; Lento, John
Subject: DFS200 Modem quote
Attachments: City of Somerville MA - 3rd Party and DS200 Modems Quote - 05 08 2017 (2).pdf

Mr. Salerno

I am pleased to present the attached proposal that will provide for the capability to modem results from your ES&S DS200's to a central server automatically when your poll workers close the polls. Although not a requirement for your ES&S tabulation system to continue to function efficiently, it will give you the ability to provide your election day totals as quick as is technically possible.

This functionality is now possible within the Commonwealth due to the successful Federal & more importantly State Certification that has been granted to ES&S for its firmware version 5.3.1.0. for use in your DS200 tabulation device. With your approval given before July 1st, ES&S would be able to complete the installation of modems and the host server in time to be ready to be tested and used in your September Primary. ***Please note that the quote does not include the transmission fees that will be assessed by your selected cellular provider.***

After you have had the time to review the attached we would be more than happy to address any questions or concerns you have over its content. Until then I am,

Respectfully yours

Todd V. Urosevich
Election Systems & Software
Regional Sales Manager
11208 John Galt Blvd., Omaha NE 68154
Cell - 402 321 3842



City of Somerville, Massachusetts
Purchase Proposal Quote
 Submitted by Election Systems & Software

Purchase Solution Includes:

<u>Quantity</u>	<u>Item Description</u>	<u>Price</u>
Tabulation Hardware		
	Model DS200 Precinct Scanner:	
25	DS200 Wireless Modem-Verizon (Price does not include data transmission fees)	\$7,500.00
	Third Party Products	
1	EMS 3rd Party Hardware - With Modeming Capability	\$17,176.76
Election Services		
X	3rd Party Configuration and Installation - Customer Site	\$6,900.00
X	1 Year Hardware and Software Warranty	Included
	Shipping & Other	
X	Shipping and Handling	Included
Total Purchase Solution		\$31,576.76

Footnotes:

1. This quote is an estimate and is subject to final review and approval by both ES&S and the Customer.
2. Rates valid for 60 days and thereafter may change.
3. Any applicable (City & State) sales taxes have not been included in pricing and are the responsibility of the customer.