

DPW									
	Description of Units to be replaced	Bid Without Trade	Bid W/Trade Allowance	Total Cost W/ Trade & EXT Warranty	EXT WARRANTY COST	TRADE	TRADE VALUE	LOW BIDDER	DELIVERY DATE
P-4	Replace 15 Year Old with Similar Rack Body	50,100	46,100	48,180	2,080.00	P-4	4,000.00	Bonnell Ford	
H-18	Replace 20 Year Old Enclosed Utility Truck (Cement Crew)	50,814	50,814	52,894	2,080.00	N/A	N/A	Danvers Ford	
H-20	Replace 12 Year Old (1 Ton) 4X6 Dump / Plow / Sander	66,610	61,110	63,190	2,080.00	H-20	5,500.00	Danvers Ford	
H-21	Replace 12 Year Old (1 Ton) 4X6 Dump / Plow / Sander	66,610	61,110	63,190	2,080.00	H-21	5,500.00	Danvers Ford	
H-22	Replace 12 Year Old (1 Ton) 4X6 Dump / Plow / Sander	66,610	60,110	62,190	2,080.00	H-22	6,500.00	Danvers Ford	
P-16	Replace 12 Year Old (1 Ton) 4X6 Dump / Plow / Sander	66,610	61,110	63,190	2,080.00	P-16	5,500.00	Danvers Ford	
H-27	Replace 12 Year Old 10 Wheel Dump / Plow / Sander	292,221	271,221	275,307	4,086.00	H-27	21,000.00	McDevitt Trucks	
P-12	Replace 12 Year Old Bombardier w/ Trackless Unit	149,385	129,385	129,385	0.00	P-12	20,000.00	CN WOOD (STATE CONTRACT)	
S-2	Replace 12 Year Old Sanitation Pick Up Truck W / Power Tailgate / Plow)	44,919.00	36,919	39,514	2,595.00	S-2	8,000.00	Danvers Ford	
S-3	Replace 10 Year Old Sanitation Pick Up Truck W / Power Tailgate / Plow)	44,919.00	39,919	42,514	2,595.00	S-3	5,000.00	Danvers Ford	
P-2	Replace 12 Year Old Pickup / Plow / Sander	47,676.00	42,676	44,756	2,080.00	P-2	5,000.00	Danvers Ford	
P-15	Replace 12 Year Old Pickup / Plow / Sander	47,676.00	44,176	46,256	2,080.00	P-15	3,500.00	Danvers Ford	
B-10	Replace 12 Year Old Pickup / Plow / Sander	47,676.00	43,676	45,756	2,080.00	B-10	4,000.00	Danvers Ford	
B-18	Replace 18 Year Old with Similar Bucket Truck	138,286.00	133,786	135,866	2,080.00	B-18	4,500.00	Danvers Ford	
L-314	Replace 19 year old Van with Full Size Transit Van	29,480.00	27,980	30,060	2,080.00	L-314	1,500.00	Bonnell Ford	
H-12	Replace 20 Year Old Break Out Truck (W/ Compressor)	77,812.00	75,812	77,892	2,080.00	H-12	2,000.00	Danvers Ford	
H-42	Replace 10 Year Old Street Sweeper with 5 Year Lease (47k/YR)*							CN WOOD (STATE CONTRACT)	
	Vehicle Prep								
	Fuel Devices	4,500.00							
	Communications:	6,500.00							
	Safety & Aftermarket Equipment:	2,500.00							
	Reflective Lettering	11,700.00							
		ACTUAL COST (WITH TRADE VALUES & WARRANTIES & P			TOTAL WARRANTY		TOTAL TRADE VALUE		
DPW		1,245,340.00			34,236		101,500.00		