

## CITY OF SOMERVILLE, MASSACHUSETTS LAW DEPARTMENT

April 22, 2010

Hon. Joseph A. Curtatone, Mayor City of Somerville 93 Highland Avenue Somerville, Massachusetts 02143

## Dear Mayor Curtatone:

By this letter, I respectfully request that you seek approval by the Board of Aldermen to hire the law firm of Kerbey Harrington, LLP as outside counsel in our pending cable license renewal negotiations with Comcast, Inc. and to address the proposed transfer of the RCN license. The following is information supplied by former Communications Director Tom Champion concerning the firm:

The Communications Department is recommending the use of this firm based both on its extensive and successful experience in the field of municipal cable license negotiation and its deep familiarity with the Somerville community and our tradition as a national leader in cable competitiveness.

Kerbey-Harrington has proposed to assign the team of McFall Kerbey III (engagement partner) and Brendon Pinkard (associate) to this license renewal process. Between them, these attorneys have been directly responsible for over 100 municipal cable franchise negotiations in six states (Massachusetts, Rhode Island, New York, New Jersey, Pennsylvania, and Texas). They have demonstrated an extensive understanding of both federal and state regulations concerning cable franchise agreements as well as the full range of financial and technical issues that municipalities must weigh in developing detailed franchise agreements that meet the needs of the city, its residents and its community organizations (and especially its public access cable users and viewers).

In addition to his relevant professional expertise, Mr. Kerbey will bring invaluable local and historical perspective to our license renewal talks with Comcast, both as a former City Solicitor (1990 to 1992) and as a current Somerville resident (97 Bartlett Street). This local perspective combines with his wide-ranging experience in negotiating and drafting of right-of-way, cable license and wireless communications agreements on behalf of municipalities across the Commonwealth to make Mr. Kerbey an ideal outside counselor for this important negotiation.



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Mr. Kerbey is a graduate of Dartmouth College and Boston College School of Law, with over 25 years of experience in technology licensing and regulatory matters. Mr. Pinkard is a graduate of Morehouse College and Columbia University School of Law.

In addition to the above information, I am informed that Kerbey Harrington, LLP has done an excellent job and is uniquely situated to address both of these matters.

Thank you in advance for your assistance in bringing this proposal to the Board of Aldermen.

Sincerely,

Matthew J. Buckley Assistant City Solicitor