

## **Eric Saulnier**

Motivated and driven self-starter, seeking a fast-paced, team-oriented environment.

### **EXPERIENCE**

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**February 2016- Present                      The Saulnier Companies LLC                      Somerville, MA**  
***Owner***

- Acquire open job requirements through RFP's, networking, etc.
- Source and recruit potential candidates
- Market resumes to clients and schedule candidate interviews
- Handle onboarding of new hires, payroll, worker's compensation, etc.
- Draw up client contracts, RFP's, Job Orders, and execute with appropriate entities

**March 2015 – Present                      Lyric's Champs Inc. (501c3)                      Somerville, MA**  
***President***

- Market the program and recruit special needs children interested in learning to ice skate
- Recruit adequate staff to assure one-on-one skating instruction with each child
- Acquire ice-time and schedule/coordinate with participating families
- Run an annual Harbor Cruise to raise funds to assure the program remains free of charge
- Established and run the annual scholarship for graduating student pursuing SPED degree

**June 2012- Present                      Somerville Fire Department                      Somerville, MA**  
***Firefighter***

- NFPA Firefighter I/II certified
- National Certification- EMT
- Responsible for life safety and fire suppression
- Responsible for safe driving and operation of all department apparatuses

**March 2012-Present                      P.T. Kelley Inc./TZE                      Somerville, MA**  
***Laborer***

- MA CDL Class B Driver's License (airbrake & passenger endorsement)
- MA Hoisting Engineer 2B License (Front End Loader/Backhoes)
- OSHA 10 Certified

**November 2010- May 2012                      Suffolk County Sheriff's Department                      Boston, MA**  
***Corrections Officer***

- Responsible for care, custody, and control of inmates and pre-trial detainees.
- Certified by American Heart Association in CPR & AED.
- Firearms Safety Certified.
- Handgun qualified- shooting at above 92% accuracy.

## **Eric Saulnier**

**November 2006-June 2009      TAC Worldwide/The Systems Group   Waltham, MA**

***Account Executive/Marketing Representative***

- Acquire and develop new business through heavy prospecting and cold calling.
- Drive new business revenue growth through screening, qualifying and marketing candidates to existing clientele.
- Identify business opportunities and meet with decision makers.
- Maintain business relationships with current clients.
- Develop ongoing improvements to the process of prospecting, qualifying, and closing key accounts.

## **EDUCATION**

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**2011 New England School of Law- Boston, J.D.**

**2005 University of Massachusetts-Boston, B.A. Sociology**

Graduated cum laude (3.39 GPA)

## **ACTIVITIES**

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Lyric's Champs; President (501c3 Non-Profit)

Autism Speaks; Volunteer, 2012- Present

Suffolk University Varsity hockey; player, 2000-2001

Somerville Youth Hockey Association; Mite 1 Head Coach

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**References Available Upon Request**