

## DOROTHY M. SUPUT

Massachusetts USA

### ErdeAg LLC dba DSuput Consulting

#### *Principal, 2022-present*

Towards a regenerative farm and food system, consults with non-profits and businesses in the US and the EU to develop programs and entrepreneurs, non-profit capacity and leadership, and US federal or state policy. Current projects include:

- Created the C(3)F (Climate: Farm, Food, Feds) Working Group to work with the San Francisco Federal Reserve Bank on regional and global food security in the face of climate change
- Drafted agricultural and fisheries policy brief for Gubernatorial Transition Team
- Leading stewardship and host recruitment for the 2024 and 2026 National Farm Viability Conferences
- Member of the federal campaign strategy team for the Agricultural Viability Alliance and American Farmland Trust
- Drafting market and capital analysis for the Farm and Food Growth Fund
- Co-coordinated gathering for Northeast farm and food executive directors to support successful leadership transitions.

### The Carrot Project, Boston, MA

#### *Founder and Executive Director, 2005–2021*

Founded a regional nonprofit to increase the economic viability of farm and food enterprises, in New England and New York's Hudson Valley, through business advising, access to capital, research, and education.

- Designed and directed multi-state research projects that led to business development services supporting 400 agricultural businesses annually.
  - developed metrics leading to clients' positive financial outcomes
  - provided 1:1 business assistance
  - developed two trainings to build financial management skills and confidence
- established loan programs for limited resource borrowers, with a lending capacity of \$1M, by partnering with social-impact investors
- Co-founded a 37-stakeholder alliance to increase resources for 1:1 business technical assistance
- Worked with the 9 member Advisory Board to set strategic direction including realignment to support racial and economic justice.
- Managed a staff of 6 plus multiple consultants
- Maintained strong organizational fiscal health

**Conservation Law Foundation, Boston, MA**

*Vice President of Development, 2001–2004*

*Associate Director of Development, 1999–2001*

Led all aspects of development and member communications, across five state offices, with 5-7 staff, to meet an annual \$4M budget.

- Built infrastructure and increased board and staff capacity, resulting in a campaign that quadrupled the endowment to more than \$18 million
- Launched a planned giving program leading, in two years, to more than 20 planned gifts totaling more than \$1M
- Developed and tested targeted state efforts that increased membership by 14%
- Worked closely with six board chairs and five state directors to develop fundraising boards resulting in 100% board giving and a 19% increase in major gifts

**MassRecycle (The Massachusetts Recycling Coalition), Boston, MA**

*Executive Director, 1994–1999*

Provided leadership for staff and coalition partner organizations collaborating on MassRecycle's networking, communications, advocacy, and educational efforts.

- Built MassRecycle from a volunteer organization to the second largest state recycling organization in the US
- Developed programs reaching all 351 towns in the state
- Increased membership by 20% and launched six regional councils
- Developed program and secured funding for a collaboration of four regional organizations to provide statewide recycling education to grades 1–6
- Led lobbying effort to double state funding for recycling programs
- Started the award-winning Massachusetts Recycling Day

**The Northeast Sustainable Agriculture Working Group, Belchertown, MA**

*Northeast Regional Organizer, The Campaign for Sustainable Agriculture, 1993–1995*

In a nine-state region, organized nonprofits and activists to support sustainable agriculture in the 1995 Farm Bill.

- Recruited and trained the first network in the Northeast to implement political-action strategies to support sustainable agriculture in federal legislation
- Achieved the inclusion of substantial language in the 1995 Farm Bill supporting community food security, conservation programs, federal organic standards, and what would become the Northeast Dairy Compact

**EDUCATION**

**Introduction to Regenerative Economics, Capital Institute**

**Tufts University, Department of Urban and Environmental Policy**

*Master of Arts in Environmental Policy, Thesis: Community Supported Agriculture in Massachusetts: Status, Benefits, Barriers*

**Purdue University, Department of Biology, Bachelor of Science in (Cellular) Biology**

## **BOARD PARTICIPATION**

- Northeast SARE (Sustainable Agriculture Research and Education) Technical Committee, 2021-present
- First Parish Cambridge, Investment Committee, 2019-present
- The Agriculture Viability Alliance, Executive Committee, 2017-present
- Flexible Capital Fund, Board of Managers, 2014-present

## **PUBLIC SPEAKING, WEBINARS, PAPERS & PODCASTS**

Available upon request.

## **PERSONAL**

When I'm not immersed in work that I love, you can find me spending time outdoors with my family (hiking, traveling, gardening, etc.); reading fiction or history; or practicing (Swiss) German.